This is a sample document written by Murray to test EndNote and other such systems. I am using the APA 5th style.

This is the second paragraph of the document. Here is my first in-text citation (Collins, 1992). That was not so hard, was it? Now here are my second and third citations, for the same sentence (Knapp, 1989; McMonnies & McSporran, 1995). Note that the entries are properly separated by semicolons.

Now I’m getting tricky… here is another citation with the same first author. Observe that now the initials are given and back the Collins citation in the previous paragraph went from “Collins, 1992” to “William J. Collins”. This is a strange APA thing – if the first author’s surname is the same as another first author’s surname, then the initials/names must be given to disambiguate that person. The part that doesn’t make sense is that this is true even if the other authors for that citation already make it clear which citation it is!

Note that in the Reference section generated below by EndNote, the two Collins entries look the same. The reason EndNote thinks they’re different is that the EndNote database entry for the second one (the fake Murray made) has the first name as “W. J.” instead of “William J.”

How can the problem be fixed? Edit one of the two entries in your EndNote database so the first names are the same. Then EndNote believes those first authors are the same person.

There is another problem in the list below: The real Collins entry has two extra spaces. Can you find them? To fix this, go to the website and edit the entry. You get there through the “cite as you write” EndNote Word plugin.

You should also note what happens to the citations when I switch from “APA 5th” to “Management Science”. Isn’t that great? We don’t need to know the particular citation format required by the Management Science journal because EndNote knows it for us! (If the journal you’re aiming for is not in EndNote’s list, then you’ll have to look up the journal’s instructions for authors.)

**References**

Collins, W. J. (1992). *Data structures : An object-oriented approach*. Reading, Mass. ; Wokingham: Addison-Wesley.

Knapp, J. (1989). *Data structures for business programming*: Mitchell.

McMonnies, A., & McSporran, W. S. (1995). *Developing object-oriented data structures using C++*. London: McGraw-Hill.