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Maximizing the Effect of Information Adoption: A general Framework

Tianyuan Jin, Tong Xu, Hui Zhong, Enhong Chen, Zhefeng Wang, Qi Liu

Anhui Province Key Laboratory of Big Data Analysis and Application University of Science and Technology of China

Reporter: Tianyuan Jin

jty123@mail.ustc.edu.cn





2

Backgroud

- Model of adoption spread
- Adoption maximization problem
 - □Algorithm
 - Proof of performance bound
- Experiments
 - Date and setting
 - Results
- Conclusion





Social network



- Social networks like Facebook, Twitter, WeChat become more and more popular
 - Users share feelings, photos and chat with friends

Information Diffusion

- □ In the diffusion process, people influence each other
- Many application
 - Viral Marketing
 - Recommender Systems
 - Feed Ranking





Traditional diffusion model

Basic information diffusion models
Independent Cascade model
Linear Threshold model
Triggering model

- Two type of nodes
 - Active nodes
 - Get the information and immediately adopt it
 - □ Inactive nodes
 - Can not get the information and never adopt it





- 5
- Motivation example: You organized a party and tweeted the invitation. Your friend Irene retweeted this message, but unfortunately she had no time to attend. On the contrary, another friend Abel, though not retweeted the message, finally participated the party.
 - Irene acted as information channel without participation(adoption)
 - Abel, participation happened without information spread

The information diffusion and adoption should be treaded separately!!!





- 6
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Diffusion stage

Independent Cascade model

- □ Given seed set **S**
- When node v becomes active, it has a single chance of activating each currently inactive neighbor w
- After diffusion process ends, get Active(S)

Adopt stage

Each node get influence from its active neighbors and the conditions(active or inactive) of it itself

Define: $A_u = u \cup N^{in}(u) \cap \mathbf{Active}(S)$

$$\mathbf{Adopt}(S) = \bigcup_{u \in V} [f_u(A_u)]$$





□ Adoption spread of node set S: F(S)

expected number of adopt nodes at the end, if set S is the initial active set

□ Problem:

- Given a parameter *k* (budget), find a *k*-node set *S* to maximize F(S)
- Constrained optimization problem with F(S) as the objective function





Influence maximization problem[kdd 2003]:

$$f_v(A_v) = \begin{cases} 1 & \text{if } v \in A_v \\ 0 & \text{if } v \notin A_v. \end{cases}$$

Information coverage maximization problem[IJCAI 2015]:

$$f_v(A_v) = \begin{cases} 1 & \text{if } A_v \neq \emptyset\\ 0 & \text{if } A_v = \emptyset \end{cases}$$





- 10
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- □ Non-negative (obviously)
- $\square \text{ Monotone: } F(S + v) \ge F(S)$
- Submodular:
 - \Box Let *N* be a finite set
 - \square A set function $F: 2^N \rightarrow R$ is submodular *iff*

 $\forall S \subset T \subset N, \quad \forall v \in N \setminus T,$ $F(S+v) - F(S) \ge F(T+v) - F(T)$





Diminishing returns



Theorem: In IC model, F is submodular iff f is submodular





For a submodular function *F*, if *F* only takes nonnegative value, and is monotone, finding a *k*element set *S* for which *F*(*S*) is maximized is an NP-hard optimization problem

It is NP-hard to determine the optimum for influence maximization





14

□ We can use Greedy Algorithm!

- □ Start with an empty set S
- □ For k iterations:

Add node v to S that maximizes F(S + v) - F(S).

□ How good (bad) it is?

- □ Theorem: The greedy algorithm is a (1 1/*e*) approximation.
- The resulting set S activates at least (1- 1/e) > 63% of the number of adopt nodes that any size-k set S could influence.





Bad news 2

Theorem: computing *F*(*S*) is #p-hard
Monte Carlo method is used to estimate *F*(*S*)





- 16
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Polling based algorithm

• Construct the unbiased estimation of F(S)

□ For each $v \in U_v$, simulating information diffusion in G^T to find its potential influencers.

Sampling method Consistent sampling

Algorithm 1 RR sampling

1: Initialize $\mathcal{L} = \{\mathcal{R}_1, \mathcal{R}_2, \cdots, \mathcal{R}_M\}$

2: for $\lambda = 1$ to M do

- 3: Choose a node v from G uniformly at random
- 4: Let $U_v = \{v_1, \cdots, v_j\}.$
- 5: for i = 1 to j do
- 6: Simulate information spread, starting from v_i in G^T and keep the edge results (live edges and dead edges) for the next simulations.
- 7: Let $R_v(v_i)$ be the set of nodes discovered in the simulation process
- 8: Add $R_v(v_i)$ to the \mathcal{R}_{λ}
- 9: end for
- 10: **end for**
- 11: return \mathcal{L} .





Selecting seed set

□ Choose the seed set greedily

In each iteration, we add the node that has the largest marginal gain of adoption

Algorithm 3 optimal seed set selection

- 1: Initialize a set $S=\emptyset$
- 2: for j = 1 to k do
- 3: find the node u such that $u = ara \max W(S \cup u)$

$$l = \arg \max_{u \in (V \setminus S)} W(S \cup U)$$

- 4: add u into S.
- 5: end for
- 6: return S





- □ Theorem: If we can compute f_v in O(1) time, then we can get a $1 - \frac{1}{e} - \varepsilon$ approximate solution with at least $1 - \frac{1}{n}$ probability in $O(knm \log n/OPT\varepsilon^2)$ time
- More generally, for triggering function f we have better results, the time complexity will reduce to O(k(n + m) log n/ε²)
 - The triggering adoption function Each node vindependently choose a random "triggering set" T_v according to some distribution over the set U_v . In each sampled graph g, if $A_v \cap T_v \neq \emptyset$, then $f_v = 1$, i.e., the node v will adopt the information.





- 20
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21

Datasets

| dataset | #node | #link | #Average degree |
|----------|--------|-----------|-----------------|
| Wiki | 7,115 | 103,689 | 14.57 |
| Epinions | 75,879 | 508,837 | 6.71 |
| Slashdot | 82,168 | 948,464 | 11.54 |
| Weibo | 76,491 | 9,572,897 | 125.15 |

Adoption functions

- $f_{1,2,3,4}$ → real life adoption maximization with parameter θ = 0.1,0.3,0.5,0.7
- $f_5 \rightarrow$ influence maximization
- $f_6 \rightarrow$ information converge maximization





Baseline

- □ *LFG*: a greedy algorithm for adoption maximization problem with lazy forward strategy
- Simulate the process 10000 times for each targeted set
- □ Edge from *v* to *w* has probability $\frac{1}{indegree(w)}$ of activating *w*





Seed set comparison

23



Seed set similarity

- Method: for k=20, compere the seed sets obtained by different adoption functions
- Metric: Jaccard similarity coefficient
- Results: different *f* select different seed set





Adoption comparison

24



Adoption spread comparison

- Method: for k=1-20, compere the adoption spread of different functions
- Results: it is possible to achieve more adopt nodes than classical prediction



Effectiveness validation

25



Effectiveness validation

- Method: compare the adoption spread of different computing method
- □ Results: our estimation for F(S) is indeed unbiased





| Table 4: Efficiency with $f = f_3$ (in seconds) | | | | | | | |
|---|------------|------------|-----------|------------|--|--|--|
| Data set | Wiki | Epinions | Slashdot | Weibo | | | |
| HLA | 586 | 742 | $1,\!822$ | $11,\!641$ | | | |
| LFG | $15,\!334$ | $20,\!567$ | 49,568 | / | | | |

□ General adoption function: f_3

Table 5: Efficiency with $f = f_6$ (in seconds)

| Data set | Wiki | Epinions | Slashdot | Weibo | |
|----------|------|----------|----------|-------|--|
| HLA | 13 | 174 | 204 | 6700 | |
| LFG | 881 | 940 | 3200 | / | |

Triggering adoption functions: f_6





- 27
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28

- Motivation: Two basic functions of social spread, i.e., information propagation and information adoption
- **Problem**: Adoption maximization problem
- **Contributions**:
 - Some properties
 - Polling based algorithm
 - extensive experiments demonstrates the effectiveness and efficiency of proposed algorithms











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